

Interested Parties should contact:  
Keith Ryan [kryan@geneousbiomedical.com](mailto:kryan@geneousbiomedical.com)  
508 359 4120



Position: Chief Executive Officer  
Location: Boston, MA

Our client is a well-funded and innovative nonprofit organization dedicated to accelerating therapies and solutions for type 1 diabetes. They are rapidly expanding and have an exciting opportunity for an experienced CEO. The incoming CEO, senior staff and the Board of Directors, will continue to shape the vision of the organization whose mission is to connect researchers, physicians and patients battling disease to discover and accelerate treatments. The CEO will be the key leader for strategic, operational and administrative activities which seek to assure the success of the organization.

The CEO will have ultimate responsibility for the day to day operations of the organization and its key programs to fulfill its mission; guarantee professional standards are met; and be responsible for ensuring that the resources of the organization achieve their results for the public good.

This visionary leader will transform the organization from a solely funded project, to an independent public charity.

**Responsibilities include:**

- The creation of long-term strategic priorities and plans.
- The development and execution of a strategic plan; balancing and growing the research, strategic initiatives, studies and innovative programs of the organization with the financial and operational resources available to the organization.
- Develop open and trusting relationships with diverse range of stakeholders. Be an effective partner/ collaborator with subject matter experts in the T1D community.
- Identify, recruit and lead key senior staff to ensure high quality operations are maintained and in compliance with pertinent regulations and standards; Direct the human resources; be responsible for the hiring, development, support and as necessary dismissal of staff; assure the professionalism of staff; coordinate staff work to maximize achievements; work to keep staff morale high; set and hold high standards of performance and personal integrity of all staff. Delegate appropriate responsibilities to staff along with the authority necessary to successfully meet those responsibilities.
- Supervise the management and development of the organizations financial resources, taking responsibility for the budgeting process, the monitoring of income and expenditures, maximizing earned income opportunities as well as serving as a key fundraiser, working closely with the board and appropriate staff. Further to maximize new revenue streams and mission related activities.
- Build donor relationships with individuals and corporations, while expanding the base of foundations and government agencies that support the organizations programs.
- Be a highly visible and effective spokesperson driving the positioning and messaging of their lead programs, marketing branding and initiatives; maximize support by developing relations with public officials, local civic and business organizations, state and national governmental agencies, corporations, foundations, as well as with individuals; and be an effective political strategist well versed in the workings of a public/private partnership.

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- Act in support of the Board of Directors providing information for their action and reporting to them in a timely fashion; seek out and use their expertise; assure productive meetings and well-informed decisions; and play a role in Board recruitment and development. Ensure subcontractors and key partners harmonize to operations and to identify new opportunities to leverage assets and resources.

#### **Basic Qualifications:**

- A Master's Degree in Healthcare Administration, Business Administration, Human Service Management or equivalent experience with a non-profit medical research and development organization.
- A business leader (nonprofit / for profit) with a minimum of 10 years+ of proven senior management experience with knowledge of and professional experience with disease advocacy groups, fundraising and collaborative networks.
- Interfacing with internal and external stakeholders/ relationships with research and development, health care ecosystem partners and deliver results with each.
- Knowledge and understanding of drug and device development processes and guidelines.
- Excellent written and oral communication skills. Ability to demonstrate a proven track record of Strong leadership and communication skills; prudent financial management; ability to prioritize responsibilities and needs of the organization; anticipate emerging needs and make effective decisions; effectively develop and maintain collaborations; and inspire and support a multi-disciplined team of staff, subcontractors, Board of Directors, volunteers and patient stakeholders.
- Confident and collaborative visionary who can operationalize new systems and models.
- Ability to achieve cooperation and collaboration amongst disparate stakeholders.
- Passion for supporting the needs of diverse patient communities.
- Proactive leader who is curious, sees possibilities, and can translate those possibilities into reality.
- A strategic risk-taker who thrives on developing solutions to unmet needs with superior service, quality and efficiency.
- A facilitator who excels at moving change forward and has the ability to listen to the needs of the community.
- Strong interest in solutions for type 1 diabetes or other disease indications.
- Ability to travel when needed; estimated up to 30% annually, predominantly within the United States.

#### **Additional Qualifications:**

- The physical demands and work environment characteristics described below are representative of those an employee is required to meet and work under while performing the essential functions of this position. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions/primary responsibilities of the position. This position regularly requires talking, hearing, and sitting.
- The employee is required to lift up to 30 pounds. The employee must apply manual dexterity in combination with eye-hand coordination such as high-volume keyboard input, data entry, or the operation of manually controlled equipment. The visual demands of the position require regularly reading documents for general understanding.

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This is an exceptional opportunity for an CEO looking to make a clear and immediate impact.

**More about our client partner:**

Our client is an innovative nonprofit company dedicated to improving care and accelerating therapies for people affected by type 1 diabetes (T1D). They have developed a new patient-centered model that accelerates progress, connects key stakeholders, and links patient insight to all stages of research, development and delivery of T1D solutions. Their Data Exchange program is a proven leader in advancing drugs and devices to market more efficiently, and facilitates interactions between patients, clinicians, researchers, and industry.