Chief Technology Officer

Our client employs inspirational and inspiring people, who are driven to work smart, embrace change, focus on customer needs and work as a team to improve impact on their customers. We are seeking a Chief Technology Officer to write, speak, evolve and evangelize the value of our client’s brand of technology development. Our vertical focus is the healthcare market, with existing customer penetration in the life sciences sub-vertical.

Day 1, you understand the healthcare and life sciences markets. Dedicated to interfacing with prospects and customers, you will guide our engineering teams and build the company’s technical capabilities and assets to grow business results and opportunity. Our client’s core business is software engineering services. They are an energetic, agile company with a proven track record for getting customers to their destinations earlier by creating useful, usable and used software employing their proprietary methodology.

Reporting to the CEO, the CTO will proactively investigate our market verticals to collaboratively work with the executive team to chart a course for how we solve customer problems today and in the future. This person will teach, mentor, and guide our engineering teams to deliver value to our current customers and work towards acquiring new ones. They must get it, want it and be capable of delivering this value.

Chief Technology Officer Role Description

The Chief Technology Officer (CTO) is responsible for the overall technical direction of our client and will report to the CEO. The CTO develops and communicates the technical vision and is responsible for ensuring that they have the technology knowledge and resources to execute according to the vision and current business plans. The CTO works with the executive team to grow the company through the use of technological resources. Proactive and practical, the CTO will direct all technical employees to attain the company’s strategic goals established in the company’s strategic plan.

Primary Responsibilities

1. **Strategy:** Develop, record and communicate technical strategy to: align current capabilities, emerging technologies, products serving the market, and long-term vision with the sales, operations and technical team members
2. **Business Development:** Working independently and in concert with the executive, sales and delivery teams, the CTO will support the development of successful sales by articulating capabilities and use of assets to existing and prospective customers.
3. **Process and Tools:** Oversee and evolve our development process, product evaluation and tool selections.
4. **Operational Improvements:** Works in a consultative fashion across the organization to act as an advisor for technologies that may improve efficiency and effectiveness.
5. **Assets:** Work closely with the executive and management teams to determine how to deploy existing reusable components and how to create new ones.
6. **Domain Savviness:** Monitor technologies and work with the executive and management teams to set direction of research into the life-sciences and healthcare domains and guide the company to understand these technologies and methods.
7. **Technical marketing presence:** Working independently and in concert with marketing, develop
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and communicate the externally visible 5AM technical message (at conferences, through blogs and other web content, etc.).

8. **Human Development**: Work closely with the executive and management teams to contribute to the development of technical staff and their skill development aligned to business objectives. This includes and is not limited to: reviews of technical job descriptions and technical career paths, chairing the committee responsible for identifying, creating and delivering technology related internal and external training.

9. **Community relations**: The CTO participates in outside organizations (working groups, etc.) as a professional civic responsibility as well as to: foster awareness of and good will as well as forge professional relationships; and gain market/technological insight.